

**ATTACHMENT G**  
**Price Proposal Form**

**SALEM HOUSING AUTHORITY**  
**REQUEST FOR PROPOSALS (RFP)**

**Sale of Property at 17-27 First St., Salem, MA 01970**

**PRICE PROPOSAL FORM**

**PRICE**

*Please write your proposal offer:*

Purchase Price: \$10,000/unit. Expected total \$1,420,000 based on 142 units. Paid at closing  
Deal Economics: Developer Fee & Overhead, Cash Flow and Residuals 30% SHA/ 70% Beacon

SHA Paid Overhead/Fee estimate based on current TDC: \$1,709,745  
paid in installments at closing construction milestones and permanent conversion

Print/Type your proposal amount above in written form

**Expected SHA Total Payout from Purchase Price and Paid Developer Overhead/Fee: \$3,129,745**

Purchase Price: Ten Thousand Dollars per unit. Deal Economics: Thirty percent SHA/ Seventy percent Beacon

Expected SHA Total Payout: Three million one hundred twenty nine thousand seven hundred and forty five dollars

Print/Type your proposal amount above in number form

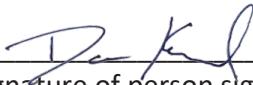
***Note: Both the written form and the number form should indicate the same total amount. If there is a conflict between the written form and the number form amounts, the written form will control.***

Beacon Communities Services LLC

Name of proposer

Dara Kovel, CEO

Name and Title of person signing proposal



Signature of person signing proposal

2 Center Plz, Suite 700, Boston, MA 02108

Address

October 30, 2025

Date

**(Note: This form must be included in the proposal submission)**